



Spring Valley Lake Association
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Request for Proposal (RFP) **SVLA HOA Board Room AV System Upgrade**

Spring Valley Lake Association
RFP Reference: AV-BR-2026-01
Issued: July 1st, 2026

1. Introduction and Background

The Spring Valley Lake Association (HOA) is seeking proposals from qualified audio-visual (AV) integrators for the design, supply, installation, configuration, testing, and commissioning of a modern AV system upgrade for the SVLA Board Room. This upgrade aims to provide high-quality, reliable, and user-friendly audio, video, and control capabilities for board meetings, presentations, hybrid/virtual meetings, and community events. Proposers are encouraged to meet or exceed the referenced solution while offering competitive pricing, value engineering options, and any innovative alternatives that deliver equivalent or superior performance.

2. Project Objectives

- Deliver a professional-grade, scalable AV system optimized for boardroom use.
- Support high-resolution video (4K), clear audio reinforcement, hybrid conferencing (Dante networking, PTZ cameras, wireless presentation).
- Provide intuitive control via touch panel and network-based management.
- Ensure reliable network integration with existing or new infrastructure (PoE, Dante, Q-SYS ecosystem preferred).
- Minimize downtime during installation.
- Provide training and documentation for HOA staff.

3. Scope of Work

The selected vendor will be responsible for:

- Video System:
 - One (1) high-lumen 4K HDR laser projector (e.g., Epson QL7000 or equivalent).
 - Universal projector mount.
 - Yealink: MCore, AVhub, MTouch II.
 - QSC NC-12X80 PTZ (Qty 2).
- Audio System:
 - Commercial 70V in-ceiling speakers with tile bridge & 6" woofer (Qty 18).
 - In-ceiling subwoofer(s) with tile bridge. (Qty 3).
 - Q-SYS network + analog I/O processor.
 - 8-channel 250W network amplifier.
 - Dante-enabled gooseneck microphones (Qty 15).
 - ADA-Compliant headsets (Qty 4).

Association Office – 760.245.9756
Fax – 760.245.3076
Website – www.svla.com

- Control & Networking:
 - High-definition touch screen controller (e.g., QSC TSC-50-G3).
 - Q-SYS software-based Dante license.
 - Enterprise-grade PoE switches and Wi-Fi access points.
 - Network video endpoints.
- Cabling & Infrastructure:
 - CAT6 cabling, patch cables, and all required connectors (HDMI, USB, etc.).
- Existing Equipment/Infrastructure VENDOR NOT RESPONSIBLE:
 - 20'x12' projector screen.
 - A/V network rack.
 - Speaker cabling at existing 18 in-ceiling speaker locations.
 - Board desk, facility managers desk, and podium.

General Requirements

- All equipment must be new, current-generation, with manufacturer warranty.
- Full system programming, testing, and commissioning.
- As-built documentation, user manuals, and training session(s) for staff.
- One-year labor warranty post-completion.

4. Technical Specifications

Proposals should align with or exceed the following key components

Core Components:

- Projector: Epson QL7000 or equivalent 4K HDR high-lumen laser projector.
- Speakers: Episode Commercial Series 70V in-ceiling (Qty 18) + subwoofer.
- Processor/Amplifier: Q-SYS CORE 24F + MPA-Q 8x250.
- Cameras: QSC NC-12X80 PTZ (Qty 2).
- Controller: QSC TSC-50-G3.
- Microphones: Audio-Technica Dante desk & gooseneck models.
- Network: Ubiquiti UniFi/Pro switches, Wi-Fi APs, Q-SYS Dante licensing.
- ZOOM/Teams Processor: Yealink MCORE

Vendors may propose equivalent or better alternatives with detailed justification (including spec comparison table).

5. Project Timeline

- RFP Issued: July 7th, 2026
- Pre-Bid Questions Due: 7/10/2026
- Proposals Due: 7/17/2026
- Vendor Presentations/Interviews (if needed): Upon Request
- Award Notification: 7/29/2026
- Installation Window: Post 7/29/2026
- Substantial Completion: TBD

6. Proposal Submission Requirements

Please submit one (1) digital PDF proposal including:

1. Cover letter with company overview and contact information.
2. Detailed project approach and methodology.
3. Itemized cost proposal (breakdown by equipment, labor, programming, training, contingencies).
4. Proposed equipment list with manufacturer, model, and any substitutions (with rationale).
5. Project timeline/Gantt chart.

6. References from similar boardroom/HOA/civic AV projects completed in the last 3 years.
7. Proof of insurance and licensing.
8. Warranty and support plan.

Submission: Email proposal to ecorecuera@svla.com and cc fdewess@svla.com with the subject line “RFP AV-BR-2026-01 – [Your Company Name]”.

7. Evaluation Criteria

Proposals will be evaluated based on:

- Technical compliance and solution quality (30%)
- Total cost (25%)
- Experience and references (20%)
- Project timeline and installation plan (15%)
- Value-added services (training, support, innovation) (10%)

8. Terms and Conditions

- The HOA reserves the right to reject any or all proposals.
- This RFP is not a contract; award of work is subject to final negotiation.
- All costs associated with proposal preparation are the responsibility of the proposer.